

## **BUSINESS RESILIENCE TOOLKIT**

#### **ESSENTIAL RESOURCES FOR RESPONDING TO THE COVID-19 OUTBREAK**

You • Your Business • Your Employees

City of Fresno Mayor's Office of Economic Development

Last Updated: April 7, 2020



Stay well. Stay informed. Stay resilient.

"As we navigate these uncharted waters, the City of Fresno remains committed to assisting our businesses in any way we can as we work together to protect the physical and financial health of our community."

#### - Mayor Lee Brand

01	Stay well.
02	Stay informed.
03	Stay resilient.

- **04** Information for your business.
- **07** Resources for impacted workers.
- 09 Resources for impacted businesses.
- **12** Policy sources.
- 13 Emergency response checklist.



### STAY WELL.

Help prevent illness by prominently posting hygiene and social distancing guidelines.

Make adjustments, such as canceling or postponing large or unnecessary gatherings, and curtailing travel to reduce the chance of infection.

Contain illness should it occur.

Detailed guidelines available at CDC.gov.

Wash your hands often with soap and water for at least 20 seconds. Avoid touching your eyes, nose, and mouth with unwashed hands. Cover your cough or sneeze. Clean and disinfect frequently touched objects and surfaces.



Practice social distancing such as keeping six feet between yourself and others, avoid shaking hands, and avoid crowded areas. Have extra food, medical supplies, and emergency kits, but avoid hoarding. Develop an emergency plan.

If you have recently traveled in an area with coronavirus infections, have been in contact with someone who has tested positive or are showing symptoms, please separate yourself from others. Monitor your health and talk to a medical professional. Seek medical help if needed.



## STAY INFORMED.

#### **Comprehensive Medical Health Information**

What You Should Know About COVID-19
Fresno.gov/coronavirus

Clinica Sierra Vista
Clinicasierravista.org/coronavirus

Fresno County Dept. of Public Health
Public-Health

California Dept. of Public Health
CDPH.ca.gov

U.S. Centers for Disease Control CDC.gov World Health Organization WHO.in

#### **Emotional Wellness Information**

Addressing Loneliness During Social
Distancing
AHIP.org

Combat Stigma and Discrimination CDC.gov Consumer Cost-Sharing
Waived for Testing of COVID-19
Insurance.ca.gov

#### CALL YOUR DOCTOR:

If you develop a fever and symptoms, such as cough or difficulty breathing, call your healthcare provider for medical advice.

#### IF YOU ARE SICK:

- Stay home except to get medical care
- Separate yourself from others at home
- Avoid sharing personal household items
- Clean "high touch" surfaces daily



## STAY RESILIENT.

#### **Prioritize and Organize**

	Clarify essential job functions, eliminate any redundancies, and cross-train personnel to perform essential functions if key staff members are absent.
	Revisit your business plan. Consider alternative business models, rebalance your sales and expense projections, adjust operations, while identifying various recovery and contingency options. Create a business continuity plan, if you don't already have one, and an infectious disease outbreak plan.
	Gather corporate documents, both in hardcopy and electronic formats. These might include corporate formation documents, lease and legal agreements, licenses and permits, insurance policies, financial statements, and tax records, among others.
	Review insurance policies, particularly business interruption insurance, and file claims as appropriate.
Ma	ake Necessary Adjustments
	Closely track inventory to avoid any interruption in your supply chain.
	Consider using teleconferencing, videoconferencing, live streaming, e-commerce solutions, and convenience options such as pick up, delivery and curbside service.
	Cancel and postpone events and meetings, as necessary, and adjust travel and transportation plans as needed. Offer information about safety practices of public transportation like <a href="Fresno Area Express">Fresno Area Express (FAX)</a> with those who may be concerned.
Ma	aintain Communication with Key Stakeholders
	Be the first to open the lines of communication and continue to convey your plans and request assistance, as
	appropriate.
	Ensure that employees are well informed about health and job considerations.
	Let customers know about any changes in services or schedules and let them know how they can continue to patronize your business.
	Review expectations with suppliers and contractors and diversify your base of vendors, as needed.
	Contact your landlord, lender(s), and investors to discuss mutually-beneficial options.
	Reach out to professional advisors such as your attorney, accountant, bookkeeper, and insurance professionals for advice.

Use creative tactics for marketing including social media. Engage with customers. Continue to communicate with them to provide reassurance. Market and promote protective measures you've implemented.



#### **Employer and Employee Information**

U.S. Dept. of Labor DOL.gov

California Dept. of Labor Labor.ca.gov

California Labor Commissioner's
Office
DIR.ca.gov

CDC Emergency Planning CDC.gov

California Dept. of Insurance Insurance.ca.gov U.S. Small Business Administration SBA.gov

Governor's Office of Business and Economic Development

<u>Business.ca.gov/coronavirus</u>

Internal Revenue Service IRS.gov/coronavirus

U.S. Dept. of Labor Occupational Safety and Health Administration

OSHAgov/COVID-19 Guidance



#### **Fresno Business and Community Information**

Fresno Regional Workforce Development Board Rapid Response Services <u>FresnoBSC.com</u>

**HOTLINE 559 490 7147** 

City of Fresno One Call Center
Fresno.gov/3-1-1
DIAL 3-1-1

FresGo
City services; report price gouging
DownloadFresGO

United Way Fresno/Madera Counties
Fresno211
DIAL 2-1-1

Fresno County EDC
Business Response Hotline
FresnoEDC.com/covid19
HOTLINE 559-476-2509

West Fresno Family Resource Center
WFresnoFRC.org



#### **Fresno Business Associations**

Fresno Chamber of Commerce Fresnochamber.com/coronavirus

Fresno Area Hispanic Foundation
FresnoAHF.org
Relief for Undocumented Workers

Fresno Metro Black Chamber of Commerce

FMBCC.com/covid-19

Fresno Downtown Partnership Downtownfresno.org/covid-19

The Fresno Center
Services for the Hmong Community
Fresnocenter.com

Central California Hispanic Chamber of Commerce

CCHCC.biz/covid-19-ready



#### **Spanish-Language Resources**

Los Centros para el Control y la Prevención de Enfermedades Espanol.cdc.gov

U.S. Small Business Administration en español
SBA.gov/espanol

Consumer Financial Protection
Bureau: Proteja sus finanzas del
impacto del coronavirus
Consumerfinance.gov/proteja-susfinanzas

U.S. Chamber of Commerce
USchamber.com/coronavirus/espanol

U.S. Department of Labor: Búsqueda de Prestaciones por Desempleo Careeronestop.org/espanol



# Impacted workers.

PROGRAM	WHEN	BENEFITS	AMOUNTS	MORE INFO	HOW TO FILE
Emergency Paid Sick Leave (EPSLA)	One part of the Families First Coronavirus Response Act (FFCRA). EPSLA applies if the employee is unable to work or telework because of a medical quarantine or because they are experiencing COVID-19 symptoms and are seeking a medical diagnosis. Also applies if the employee is caring for someone subject to a government-ordered quarantine or a health care provider's recommendation to self- quarantine or if the employee is caring for a child whose school or place of care has been closed due to COVID-19.	Provides up to two weeks (80 hours) paid leave. Applies to companies with less than 500 employees; employees may request an exemption. Job retention is guaranteed.	Paid at two-thirds of the employee's regular rate of pay if the employee is caring for someone else (family-care) or the full amount if the employee is sick (self-care).  Amount caps at \$200/day (family-care) or \$511/day (self-care); \$2,000 (family-care) or \$5,110 (self-care) total.	Learn more about your eligibility for Paid Sick Leave and Family & Medical Leave under FFCRA	Ask your employer for the EPSLA request form. The initial request should be writing and supporting medical documentation may be requested.
Emergency Family Medical Leave (EFMLA)	Second part of the FFCRA. Applies if an employee is unable to work or telework because of a need to care for a child (under 18 years of age) whose school or child care provider is closed or unavailable for reasons related to COVID-19.	After EPSL is used, provides up 10 additional weeks of paid family and medical leave. Applies to companies with less than 500 employees; employers with less than 50 employees may request an exemption. Employees must be employed for more than 30 days to qualify. Job retention is guaranteed.	Paid at two-thirds of the employee's regular rate of pay. The first two workweeks of leave under EFMLA are unpaid but can be covered by EPSLA. Benefits cap at \$200/day or \$10,000 total.	Learn more about your eligibility for Paid Sick Leave and Family & Medical Leave under FFCRA	Ask your employer for the EFMLA request form. The initial request should be writing and supporting medical documentation may be requested.
Disability Insurance	Short-term disability insurance covers coronavirus-related illnesses if you can't work due to a medical reason that has been verified by a doctor or a medical self-quarantine related to coronavirus (certified by a medical professional). A "social" quarantine like a Shelter in Place order does not qualify.	Short-term benefit payments to eligible workers who have a full or partial loss of wages due to a non-work-related illness, injury, or pregnancy	Approximately 60-70 percent of wages (depending on income); ranges from \$50-\$1,300 a week for up to 52 weeks	Learn more about your eligibility for Disability Insurance	File a Disability Insurance claim

# Impacted workers.

PROGRAM	WHEN	BENEFITS	AMOUNTS	MORE INFO	HOW TO FILE
Paid Family Leave	lf you're unable to work because you are caring for an ill or quarantined family member with COVID-19 (certified by a medical professional)  Up to six weeks of bend payments to eligible workers who have a ful or partial loss of wages because they need time off work to care for a seriously ill family member		Approximately 60-70 percent of wages (depending on income); ranges from \$50-\$1,300 a week for up to 6 weeks	Learn more about your eligibility for Paid Family Leave	File a Paid Family Leave claim
Unemployment Insurance	If you have lost your job or have had your hours reduced for reasons related to COVID-19	Partial wage replacement benefit payments to workers who lose their job or have their hours reduced, through no fault of their own	Ranges from \$40-\$450 per week for up to <b>26</b> weeks	Learn more about your eligibility for Unemployment Insurance	File an Unemployment Insurance claim
Paid Sick Leave	If you or a family member are sick or for preventative care when civil authorities recommend quarantine	The leave you have accumulated or that your employer has provided to you under the Paid Sick Leave law	Paid to you at your regular rate of pay or an average based on the past 90 days	Learn more about your eligibility for Paid Sick Leave	If accrued sick leave is denied, File a Wage claim
Fresno County Department of Public Services	If you are experiencing economic hardship and are in need of assistance to obtain essential services such as healthcare and financial support	Programs and services include cash assistance, job referral programs, inhome supportive services, CalFresh food purchasing assistance, child care, and access to Medi-Cal programs	The Department provides temporary financial assistance and employment services, free and low-cost health care insurance for families, food benefits for families and individuals, etc.	Contact Fresno County Department of Public Social Services at Fresno County DPSS for more information	Apply for benefits online at Co.fresno.ca.us

**Source**: CA Labor & Workforce Development Agency EDD.ca.gov/disability.

The City of Fresno makes no claims, promises, or guarantees about the completeness, accuracy, content or quality of information above. Check with the program provider for the latest information.



# Impacted businesses.

PROGRAM	WHEN	USES	TERMS	MORE INFO	HOW TO APPLY
Save Our Small Businesses	Available to for-profit businesses operating in the City of Fresno limits with a valid Business Tax Certificate since Feb.15 2019	To be applied as working capital.	Companies with 1-5 employees receive \$5,000; 6-25 employees receive \$10,000 at 0% interest. Payments start 60 days after Emergency Orders are lifted with no pre-payment penalties. The loan is forgivable after 1 year if still in business w/same number of employees and no payment defaults.	Learn more about your eligibility for the Save Our Small Businesses Loan to Grant Program	Visit <u>Access Plus Capital</u>
City of Fresno Revolving Loan Fund	Revolving Loans are made to businesses for the purposes of financing real estate, provide working capital and/or for the financing of equipment.	Loans are made to businesses who are unable to obtain traditional financing. Start-up businesses are considered on a case by case basis.	Loans are made in cooperation with a third-party lender. If you are not currently working with a third-party lender, Cen Cal will assist you in finding a bank. The minimum amount that The City of Fresno will loan is \$10,000 and the maximum is \$100,000.	Learn more about your eligibility for the Revolving Loan Fund at CenCal Finance. Find more CenCal financing options for small businesses.	Visit <u>CenCal Finance</u>
COVID-19 Economic Injury Disaster Loan (EIDL)	Available to small businesses and non-profits including sole proprietors or independent contractors, agricultural cooperatives and tribal small business concerns as well as internationally owned organizations located in the U.S. Aimed at companies with fewer than 500 employees, more in certain industries.	Can be applied to fixed debts, payroll and related benefits, accounts payable and other expenses that cannot be paid because of the disaster's impact.	Loans up to \$2 million. The interest rate is 3.75% for small businesses or 2.75% for non-profits. Term up to 30 years; 12 months possible deferral. If available, collateral will be taken on loans greater than \$25,000.	Learn more about your eligibility for SBA Disaster Assistance	File an SBA Disaster Loan application

# Impacted businesses.

PROGRAM	WHEN	USES	TERMS	MORE INFO	HOW TO APPLY
Paycheck Protection Program (PPP)	Available to small businesses and non-profits including sole proprietors or independent contractors, agricultural cooperatives and tribal small business concerns as well as internationally owned organizations located in the U.S. Aimed at companies with fewer than 500 employees, more in certain industries.	Payroll and related benefits; interest on mortgage payments or other debts, rents and utilities.	Lesser of \$10 million or 2.5 times average monthly payroll costs. The interest rate is 1% interest. Term is 2 years; 6 months possible deferral. No collateral requirements, no personal guarantees or credit score minimums, no fees.	Learn more about your eligibility at SBA PPP	Use this form to file with an eligible lender. Find SBA-approved lenders here.
Employee Retention Tax Credits	Part of the Coronavirus Aid, Relief, and. Economic Security Act, available to employers whose operations are partially or fully suspended as a result of governmental due to COVID-19, or that experience a "significant" decline in gross receipts in a quarter compared to the same quarter in 2019.	The credit is applied against the employer portion of payroll taxes. The Treasury Department is developing a process for employers to receive an advance payment of the tax credit. Applies to wages paid after March 12, 2020 and before January 1, 2021.	A 50% tax credit for the first \$10,000 of compensation, including the employer portion of health benefits, for each eligible employee.  Compensation does not include paid sick or family leave for which the employer is reimbursed under the Families First Coronavirus Response Act.	Learn more at the <u>U.S.</u> <u>Chamber of Commerce</u>	Visit the Internal Revenue Service FAQ on the new tax credit
CA iBank Disaster Relief Loan Guarantee Program	If your business is experiencing capital access barriers in light of a declared disaster. Designed for low-to-moderate income (LMI) business owner or operate a business in a LMI community.	Provides loan guarantees and direct loans for small businesses as well as technical assistance and financial literacy training.	Loans up to \$20 million; max guarantee up to \$1 million and up to 7 years (term can be longer); and guarantees up to 80% – 95% of loan. Jumpstart Loans range from \$500 to \$10,000. Term up to 5-years, fully amortized.	Learn more about your eligibility at Ibank.ca.gov	Visit <u>Ibank.ca.gov.</u> For JumpStart and other small business loans for Fresnobased businesses, contact the <u>Valley Small Business</u> <u>Development Corporation</u> .



# Impacted businesses.

PROGRAM	WHEN	USES	TERMS	MORE INFO	HOW TO APPLY
Access Plus Capital	For small businesses in Central California, including startups and those with weak credit histories.	Nano-, micro- and enterprise- loans for working capital, equipment, debt refinance, commercial real estate, business acquisitions, or tenant improvements as well as free advice, assistance, and other resources.	Loans from \$5,000 to \$1,000,000 with varying rates of interest and terms. Some funding can be accessed in as little as seven days.	Visit  AccessPlusCapital.com for additional information	Visit AccessPlusCapital.com

The City of Fresno makes no claims, promises, or guarantees about the completeness, accuracy, content or quality of information above. Check with the program provider for the latest information.



# Policy sources.

#### Follow updated policy changes here:

CITY	Office of the Mayor  Fresno.gov/coronavirus	Exempt and Non-Exempt Businesses Coronavirus/exempt-non-exempt- businesses	
COUNTY	Fresno County Board of Supervisors Co.fresno.ca.us	Fresno County Dept. of Public Health Public-health/covid19	
STATE	Office of the Governor <u>Gov.ca.gov</u>	California Dept. of Public Health <a href="mailto:CDPH.ca.gov/coronavirus">CDPH.ca.gov/coronavirus</a>	
FEDERAL	Office of the President <u>Coronavirus.gov</u>	Health and Human Services HHS.gov	
	Federal Emergency Management Agency FEMA.gov/coronavirus	U.S. Department of Agriculture USDA.gov/coronavirus	





## Checklist.

### **Your Emergency Response to COVID-19:**

	Health and Wellness		<b>Business Resilience</b>
	Practice and post hygiene measures		Get organized
	Access health information as necessary		Engage:
	Consider emotional wellness		Employees
	Contain sickness when it occurs		Customers
			Landlord
			Lender(s)
	Business Assistance		Suppliers & Contractors
			Access employee benefits
	Consider government assistance including:		Stay Informed
Ш	Business consulting and loan guarantees	_	•
	Loans and loan guarantees		City
	Layoff aversion		County
	Post-layoff transition		State
	City services		Federal

# City of Fresno Mayor's Office of Economic Development

**Lupe Perez Director** 

(559) 621-8350

economicdev@fresno.gov



**#FRESNOSTRONG**